

Wolaita Sodo University Career path prototype

Department of Management

College of Business and Economics

Department Of Management

S.No	Department	Degree nomenclature	Expected competencies from graduates(Skills, knowledge, & abilities)	Where they are going to be hired
1.	Management	Degree of Bachelor of Arts in Management	<ul style="list-style-type: none"> ☞ Capable of making rational decisions to solve organizational problems and manage conflicts. ☞ Capable to competently manage human resources of an organization by understanding individual differences, group behaviour and organization level behaviour. ☞ Motivated for creativity, innovation and management of projects. ☞ Design appropriate and robust strategies to shape or cope up with changing organizational environment ☞ Capable of planning, organizing, directing and controlling the activities of all types of organizations ☞ Responsive and effective in working with and through others by developing an understanding of common goal ☞ Manage material resources and operations of an organization ☞ Conduct research and consultancy service in management and related areas and offer training for those who are in need of it ☞ Manage financial resources of the organization by applying financial principles ☞ Capable of using decision making models in organizational decision making. ☞ Capable of understanding the legal, social and ethical responsibilities associated with the management of all 	<ul style="list-style-type: none"> ☞ Management analyst ☞ management consultant ☞ General Manager ☞ Bank Manager ☞ Marketing manager or executive ☞ Product development manager ☞ Facilities manager ☞ Purchasing manager ☞ Import-export agent ☞ Marketing representative ☞ Purchasing agent ☞ Market analyst ☞ Investment banker ☞ Contract specialist ☞ Industrial relations director ☞ University professor ☞ Sales representative ☞ Entrepreneur ☞ Inventory manager ☞ Business statistician ☞ Business owner/founder ☞ Strategist ☞ Salary and wage administrator ☞ Union official

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			<p>types of organization</p> <ul style="list-style-type: none"> ☞ Capable of using information communication technology in utilizing and managing organizational resources ☞ Analyze transaction, summarize, record and interpret accounting data for managerial decision making ☞ Apply fundamental economic concepts and models in organizational and managerial decisions ☞ Apply fundamental marketing concepts and marketing management approaches in domestic as well as international marketing issues and practices. ☞ Capable of collecting, analyzing and interpreting statistical data using various statistical tools for managerial decisions. ☞ Analyze and manage costs of different organizational activities 	<ul style="list-style-type: none"> ☞ Community organizer ☞ Organizational researcher ☞ Research/development director ☞ Insurance Agent/Broker ☞ E-Commerce Manager ☞ Office Manager ☞ International Business Manager ☞ Purchasing Officer ☞ Budget Officer ☞ Customer Service Representative ☞ Human Resource Manager ☞ Occupational Health & Safety ☞ Labour Relations Manager
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